

Wavefront

UKSA

Season of Success

Over the last year, UKSA has been operating a student mentoring and continual grading system to better prepare students for entry into the industry and enhance their study experience at the Academy. The new scheme has been well received by students and employers who appreciate the improved quality of students graduating from the Academy. Steve Rouse who heads up the mentoring scheme is really pleased with the results so far,

“We are just starting to see the results of all the hard work put in to set up the scheme. Students are very well prepared when they leave the Academy and I think a lot of this is down to the one to one mentoring and advice sessions students receive throughout their course.”

The increased standards have not gone unnoticed, Laurence Reymann of YPI Crew, based in Antibes said, “We visited UKSA in 2007 and were impressed by the set up and the quality of the teaching. We have since successfully placed various students from the Academy and have been pleased with the way they have settled into the luxury yachting industry and the level of skills they have to offer along with a career minded attitude.”

Drew Boor was among the first group of students at UKSA to take part in the mentoring and continual assessment system. His hard work and attitude throughout his course earned him a distinction grade. He recently returned to UKSA to give a presentation to students about his experiences since graduating from UKSA. Now working aboard a 60m motor yacht, his advice to students wanting to succeed both during study and when working out in the industry was, “You need to be easy going but have a professional attitude. It is a professional career so you have to be self-disciplined, well motivated, keen and enthusiastic to learn.”



UKSA GRADUATE DREW BOOR

Salesforce inspire Kids through sailing

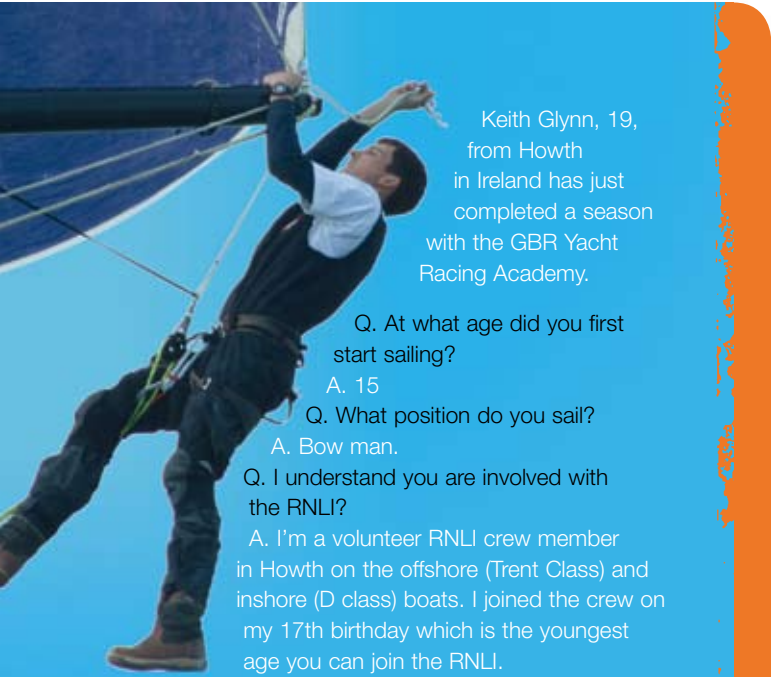
UKSA and Salesforce have enabled a group of children from the Kids Company, a charity working with disadvantaged and hard to reach young people from inner city London to visit UKSA for a week of residential watersports training.

The Kids Company provides practical and emotional support to young people who live with parents unable to function as caring adults, often as a result of drug or alcohol abuse. Thanks to funding from The Salesforce Foundation, the group travelled down from London to take part in a week of watersports fun, allowing the kids to try everything from kayaking to power boating and dinghy sailing to raft building. Culture, a support worker from the charity explains how time away from their usual lives in London can make a real difference. “Time at UKSA shows the kids that there are actually people out there that care and are willing to show an interest in them.



The young people don't normally spend time with people outside Kids Company so the week provides a great bonding opportunity for them.” The Kids Company was introduced to the Academy through The Salesforce Foundation who support a wide range of charities including the Academy. Salesforce is the world's leading producer of online customer relationship management software, they support UKSA by providing around £10,000 of valuable online resources each year which help the Academy run an efficient operation. Plans are already afoot to bring more young people from Kids Company back to UKSA next year.

GBR Yacht Racing Academy



Keith Glynn, 19, from Howth in Ireland has just completed a season with the GBR Yacht Racing Academy.

Q. At what age did you first start sailing?

A. 15

Q. What position do you sail?

A. Bow man.

Q. I understand you are involved with the RNLI?

A. I'm a volunteer RNLI crew member in Howth on the offshore (Trent Class) and inshore (D class) boats. I joined the crew on my 17th birthday which is the youngest age you can join the RNLI.

Q. Is it true you only had enough money for a one way ticket from Ireland to take part in the selection trials?

A. It's a good story but unfortunately it's not true! I had just finished a year in college and didn't have a job during this time, so cash was tight. To help fund my summer of racing in Cowes I found work in a local boat yard helping to maintain and tune racing yachts with some guys I met through the Academy.

Q. How did it feel to be part of a youth squad racing against the professionals?

A. It's a great feeling to get out against some of the best sailors out there and to get taught some lessons.

Q. What opportunities have been opened up to you through the YRA and the people you have met - I understand you went to New York?

A. When people find out that I've done a full season on the Farr 52's you get an amazing reaction. They know if you can do the bow on the 52s you can handle almost any racing manoeuvre they throw at you. Since I left Cowes I've done a few events and I've got some pretty big ones lined up for next year already, such as Key West and Copa del Ray, both on a Swan 42.

Q. What were the biggest challenges during the Fastnet Race aboard Chernikeeff 2?

A. When we were out there it seemed like the worst thing in the world but looking back at it now I'd say the hardest thing about it was the lack of sleep which is standard stuff on any offshore. When you finish the race there are mixed feelings, you're glad you got there in one piece and in good time, but then again there's something deep inside you that wishes you were still out there!

Q. Will you be back at the Academy next year?

A. I'll have to see if they let me!! I'd love to go back to Cowes to do some more events and to do some more training but as I said, my season's filling up fast so I'll have to see what Ben's plans are. If they get a new crew in, then I'll stand aside and let them run their own show.

The GBR Yacht Racing Academy assists young people in personal development through yacht racing. Those selected to be part of the crew each year are given the opportunity to be an active crew member aboard a high spec Farr 52 racing yacht and develop leadership, teamwork and decision making skills through intensive race training. Members of the squad have to commit to taking part in a series of races and training weekends throughout the season, which requires a high level of commitment and a willingness to make personal sacrifices in order to be part of the team.

Keith Glynn was a member of the 2007 squad, the Academy has opened up several racing opportunities for him thanks to the training and the personal skills he was able to develop and enhance through a summer of racing aboard the Farr 52's.



HOW TO GET INVOLVED IN THE 2008 SQUAD

Candidates need to be aged between 18 and 25 and be willing to race in key regattas and be available for training weekends at UKSA in Cowes throughout the 2008 racing season. Anyone interested in applying should either fill out the application form online at www.uksa.org/racing or visit the UKSA stand at the Whyte and Mackay Earls Court Boat Show between the 1st and 9th December 2007.

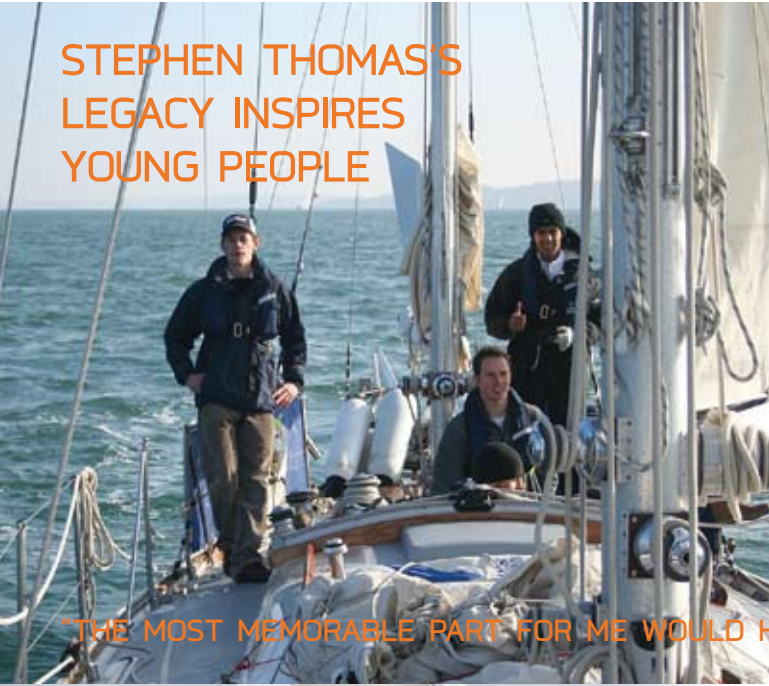


MATTHEW PINSENT

MATTHEW PINSENT

Four times gold medal winning Olympic rower Matthew Pinsent joined students at UKSA to complete the MCA Personal Survival Techniques course. Matthew was preparing to compete in the gruelling Fastnet race with UKSA graduate Dee Caffari. Sadly Dee's yacht was one of hundreds of yachts forced to retire from the race which was dogged by strong winds and fierce seas.

STEPHEN THOMAS'S LEGACY INSPIRES YOUNG PEOPLE



"THE MOST MEMORABLE PART FOR ME WOULD HAVE TO BE THE CHANNEL CROSSING" *Graham Beard*

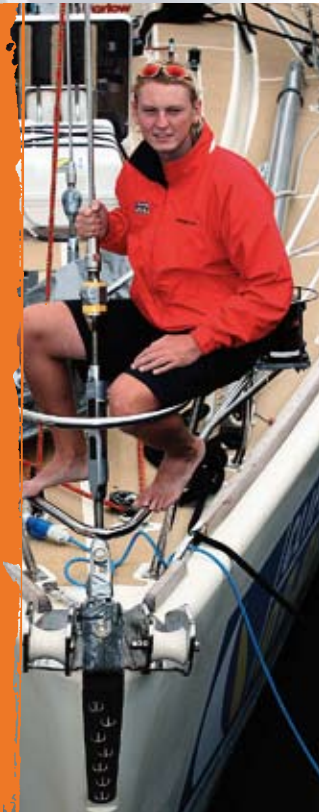
In October, four young people nominated by local businesses were selected to take part in a week of adventurous sailing aboard Gipsy Moth IV. The trip was funded by the Stephen Thomas Sailing Bursary, a fund set up following the death of an extremely successful businessman, family man and adventurer. Stephen's widow Catherine felt it was important to set up a fund that would assist bright, enthusiastic and motivated young people in developing key skills such as teamwork, leadership and independence while learning about the marine environment through adventurous sailing trips.

Those selected to take part were young graduates, apprentices or university students completing a placement year. They were each asked to identify personal skills they felt they needed developing, enabling UKSA staff to choose the four who would most benefit from the Gipsy Moth IV expedition.

The group sailed to the Channel Islands and then along the northern coast of France before returning to base on the Isle of Wight. The group did a lot of night sailing and worked in a watch system which tested their teamwork skills along the way.

"TO THINK JUST OVER 2 YEARS AGO, I WAS TOO WEAK TO WALK, DRESS MYSELF OR EVEN EAT AND NOW I'M CROSSING THE ATLANTIC, SAILING ROUND THE WORLD. I'M VERY HAPPY AND GRATEFUL TO BE HERE AND TAKING PART IN THE RACE, IT'S BEEN AN AWESOME EXPERIENCE ALREADY! STILL GOT 31,600 MILES TO GO!"

Dan Monk 16th October 2007
sent by email
from Jamaica Clipper.



Dan conquers the world

Dan Monk was first introduced to sailing by the Ellen MacArthur Trust in 2003 when he was in remission from leukaemia. Dan showed an immediate talent for sailing and really impressed those he sailed with. In 2005, Dan's leukaemia returned, this time it was worse than before and Dan knew only a transplant would save him. The day before the transplant Dan took part in the Round the Island Race aboard UKSA Spirit and showed huge resilience and determination – again, amazing all those around him.

Dan pulled through and in 2007, thanks to the help of the Ellen MacArthur Trust enrolled on UKSA's Professional Yachtmaster course so he could pursue a sailing career and work with the Trust as skipper, working with other children recovering from cancer and leukaemia. Dan gained his RYA Yachtmaster in the summer of 2007 and set himself a new goal of sailing around the world.

His dream was realised a bit sooner than he thought thanks to the work of the Ellen MacArthur Trust and organisations they work closely with. Dan enrolled on the Clipper 2007-08 Round the World Race and is currently having the time of his life.

21 year old Dan is one of many young people UKSA assist in overcoming their personal challenges.

UKSA would like to congratulate Dan on his achievements and wish him good luck for the rest of his round the world race.

FASTNET FINISHERS

Ben Willows led his GBR Yacht Racing Academy trainees to a personal victory in one of the most gruelling offshore yacht races in recent times. Chernikoeff 2 finished the Fastnet in 11th place, just one place behind ICAP leopard, Mike Slades brand new 100ft canting keel Farr designed yacht. With an average crew age of just 21, the guys did a brilliant job against the professionals and did the Academy proud.

FLYING SOLO

Our Ambassador for disabled sailing, Hilary Lister, sailed into the history books this year by becoming the first female quadriplegic to sail solo around the Isle of Wight. Hilary, only able to move her head and neck, used a sip and puff system aboard her 'Artemis 20' named "Me Too" to successfully complete the 50 mile circumnavigation in just 11hrs 4min, 22sec. Hilary is preparing for her next challenge, sailing solo around Great Britain.



HILARY LISTER

FISH AWARD

The Federation of Island Societies Helping Disabled People (FISH) presented UKSA with an award this year, recognising the work the Academy does in making sailing more accessible to people with disabilities.

EXTREME TRAINING for EXTREME PEOPLE

Pushing training to the max

UKSA IS PUSHING TRADITIONAL WATERSPORTS INSTRUCTOR TRAINING TO THE LIMIT WITH 'WATERSPORTS EXTREME'

Students can now gain instructor qualifications in windsurfing, wakeboarding, kayaking, dinghy sailing, kitesurfing and waterskiing as well as PADI diving qualifications. The full-on course takes students to some of the best watersports locations in the world, including extreme sports junkies' heavens, Dahab in Egypt and Vassiliki in Greece. In fact the locations are so good; UKSA instructors go there on holiday! The new course has been developed in response to a demand from employers for more multi-disciplined instructors.

Watersports Extreme

THE ULTIMATE INSTRUCTOR TOOL KIT

Instructor Foundations

- RYA Powerboat Level 2
- RYA SRR Radio Operators License
- RYA First Aid at Sea

Water-Ski / Wake-board

- BWS Silver grade award
- BWS Ski Boat Driver
- BWS Water-ski and Wake-board instructor

Dinghy Sailing

- RYA Start Sailing Level 1
- RYA Basic Skills Level 2
- RYA Sailing with spinnakers
- RYA Seamanship Skills
- RYA Day Sailing
- RYA Dinghy Instructor Pre assessment
- RYA Dinghy Instructor

Windsurf

- RYA Start Windsurfing
- RYA Intermediate Windsurfing (non Planing)
- RYA Intermediate Windsurfing (Planing)
- RYA Advanced Windsurfing
- RYA Windsurfing Instructor

Kayak

- BCU Kayak 1-3 star
- BCU Canoe Safety Test
- BCU Canoe 2 Star
- BCU Coaching Certificate Level 1

Kitesurf

- BKSA Kitesurf Level 2
- BKSA Instructor Pre entry
- BKSA Level 1 Instructor

Diving

- PADI Open Water Diver

Partnership

UKSA has been training for careers in watersports for over 10 years, but has never offered training in so many watersports disciplines in such great locations.

Feedback from major watersports employers Mark Warner and Neilson has highlighted the need for more multi-qualified instructors due to the high demand for extreme sports experiences by clients.

Matt Maher, Recruitment Manager for Mark Warner says, "Mark Warner and UKSA have a strong relationship for many years. Last year, nearly 65% of our instructors were UKSA students. We work very closely with the UKSA Careers Service to give unconditional job offers to all students who finish their training with good references, so they know they are guaranteed employment at the end of a successful course."

UKSA WILDCATS

UKSA Wildcats is a windsurfing club for 8 – 15 year olds who live on the Isle of Wight. It is part of the RYA's Team 15 scheme, which organises events to enable young windsurfers to compete against one another. In August 2007, UKSA hosted the RYA Team 15 UKSA Youth Week and 17 talented windsurfers were invited to the Isle of Wight for a week of intensive windsurf training from some of the UK's top windsurfers.



Prince's Trust get into maritime

UKSA work in partnership with The Prince's Trust to engage young people in maritime activities and introduce them to the career opportunities available within the marine industry. In 2007, thanks to funding from The Prince's Trust, The Peter Harrison Foundation and UKSA's Chichester Scholarship, 6 young people were able to follow a training programme leading to employment within the watersports industry.

Arron and Hannah are taking part in this year's instructor training course.



ARRON GROSVENOR - 22 years old from Portsmouth

"Three years ago I had everything, a good job, a great family and I was engaged to be married but one day after a stupid argument with my manager at work I began to lose it all. In a terrible chain of events I lost everything and began a steady emotional decline which led to me being admitted to a psychiatric unit with a nervous breakdown. I basically gave up on life. After 6 months I started making progress and a helper at the hospital suggested the Prince's Trust watersports course at UKSA. I went on the 'Get into Maritime' course and I enjoyed something for the

first time in a year. I was awarded a place on the instructor course which provided me with a real focus. Now half way through the course I have made friends and am really achieving something. I don't know where I'd have been without this course, it's been a lifeline to me."



HANNAH JONES - 20, Fareham

"I suffer from a condition called Receptive Dyspraxia which means I have difficulty speaking and understanding things. I have never let the fact I have a disability get in the way of things, sometimes it makes things more difficult for me but I am a very determined person and I want to get on with things like everyone else. The Prince's Trust told me about the Instructor Training course at UKSA and I applied straight away. I'm getting on really well and have learned loads, the instructors have been brilliant. My parents are really proud of what I am doing and I'm always getting

supportive text messages from them. UKSA is a great place with great instructors, nobody judges you because you have disadvantages and that's why I'm getting on so well here."

This year's group from the Prince's Trust were selected from over 100 applicants. UKSA is seeking more funding to provide maritime career training to more people like Arron and Hannah.

If you can help, please contact UKSA on 01983 294941.

Following the training week, RYA Team 15 coach Mike Roberts said, "It's been a tremendous week, with all the youngsters gaining in skill and confidence. As many of them come from lake based venues this week has given them the opportunity to experience a completely new dimension to their sailing. No matter what ability they came with all of them went away with new skills to show to their friends back at their home clubs."

Will Satterly, UKSA Instructor said: "We've been really impressed with the talent this week, and it's a great feeling that these kids may go on to become top professionals. They are all really lucky to have had this opportunity."

Throughout the intensive week long training camp the youngsters took part in coaching sessions with top instructors, including the RYA National Junior Squad Coach Oli Woodcock, getting tips on tacking and gybing to dealing with stance, harness work and footstraps.

Robert Pearce (14) from UKSA's Wildcats club, who had only 3 hours of windsurfing experience behind him before attending the training week said: "I picked up loads this week, improving my skills and learning loads from the instructors. I've really loved it."

Rob was named most improved sailor at the end of the week, having risen to the challenges put to him throughout the week and putting in to action what he had been taught. By the end of the week he was racing with the others, who had far more experience.



Gipsy Moth IV celebrates success

The Gipsy Moth IV Project provided nearly 90 young people with adventurous sailing experiences and provided the opportunity to explore new cultures and environments, create new friendships, develop confidence and for some voyage participants, go on and pursue maritime careers. UKSA would like to thank the premier partner, the Isle of Wight as well as project partners Yachting Monthly and The Maritime Trust. Without the help and support of the sponsors and individual supporters UKSA would not have been able to provide the unique life enhancing opportunities the voyage provided.

The voyage was about broadening horizons and raising aspirations, this has certainly happened. Everyone involved in the project should be hugely proud of the positive impact the voyage has had on the young people who took part in the voyage. Gipsy Moth IV is now based at UKSA in Cowes where she continues to take young people on adventurous and educational sailing trips. Members of the public now have the opportunity to sail aboard the famous yacht, UKSA is offering Gipsy Moth sailing experiences, more details at www.uksa.org/gipsymoth. You can also visit the yacht at the Whyte and Mackay Earls Court Boat Show where copies of a book charting Gipsy Moth IV's recent adventures are available for purchase.

THE GLOBAL CREW SHORTAGE

Crew Crisis

Captains and yacht owners around the globe are facing a huge problem - a massive shortage of suitably qualified yacht crew with the necessary skill set to work aboard the world's fleet of large luxury yachts. Yachting experts predict 3000 deck crew are needed next year with another 4700 the following year just to keep up with the growth in the industry. As the number of billionaires in the world increases year on year, so do the number of superyachts being commissioned. Yachts are becoming more complex as owners push the boundaries of technology and engineering in the constant search for the ultimate luxury yacht emanating perfection. This leap in technology and diversification of yacht requirements has seen the role of yacht crew change in recent years. As well as traditional seamanship skills and statutory qualifications, business, personnel and service skills are becoming more prevalent in these roles.



THE YACHTING INDUSTRY IS IN REAL NEED OF INTELLIGENT, MOTIVATED YOUNG PEOPLE WHO ASPIRE TO REACH A CAPTAIN'S POSITION OVER TIME

UKSA addresses the problem

Having identified the crew shortage problem three years ago, UKSA introduced The UKSA Cadetship. This year it has been coupled with a FdSc in Operational Yacht Science as a three year course providing students with intense training alongside periods of paid work experience aboard superyachts. The blended learning approach gives students the best possible start to a career in superyachting and has the backing and support of many key players within the industry. Norma Trease, editor of The Crew Report is closely following UKSA's progress.

"In a yachting environment where shipyards worldwide are trumpeting an ever increasing magnitude of yacht builds in both size and quantity, the critical shortage of qualified crewmembers continues to present a serious challenges for yacht owners, captains and industry leaders alike. Therefore, the creation of suitable education opportunities for both potential entry level crew, and the creation of advanced qualifications for senior staff can only benefit the entire industry. By adding the professional Foundation Degree program to their already successful Cadetship program, UKSA has taken a welcome and much needed leadership position to address the global crew shortage issue."



"AT UKSA ASPIRING YACHTING PROFESSIONALS WILL HAVE THE BEST POSSIBLE START ON A LONG TERM YACHTING CAREER BY COMBINING PRACTICAL TRAINING, ACADEMIC QUALIFICATIONS, INDUSTRY EXPERIENCE AND ON THE JOB TRAINING."

Norma Trease,
editor of The Crew Report

ACCESS FOR ALL

In order to attract young people into the industry, UKSA is providing an easy progression from school, through a blended practical and academic training programme into successful maritime careers with the potential to progress to Captain positions over time. UKSA's Chichester Scholarship offers financial support to those unable to pay full course fees, ensuring those from difficult social or economic backgrounds have an equal opportunity to train for a career in the yachting industry.

UKSA IN MONACO

UKSA's Chief Executive Jon Ely was invited to sit on a panel of industry experts at the Monaco Yacht Show to discuss the international shortage of yacht crew and other issues facing the industry. Jon met with Captains and owners to discuss the crew training requirements of the future. UKSA will also be at the Global Superyacht Forum in Amsterdam involved in an industry debate on manning requirements and the provision of quality crew for the increased volume of superyachts being launched each year.

NEW 'The UKSA Superyacht Academy'

UKSA has been successfully training Deck and Engineering Officers for work aboard superyachts for nearly 10 years. In order to build on the training programmes and packages UKSA already offer, The UKSA Superyacht Academy is being introduced to provide an improved level of service for superyacht owners, captains and yacht crew.

The dedicated superyacht division of UKSA will provide quality service and support to assist people already working in the industry achieve their next level of qualification. The Academy will have a presence in Antibes in France, a European Superyachting hub, and will offer bespoke yacht specific training packages run both in France and at the UKSA's base in Cowes.

An experienced team with a vast array of knowledge will work within The UKSA Superyacht Academy.



Careers Team Update

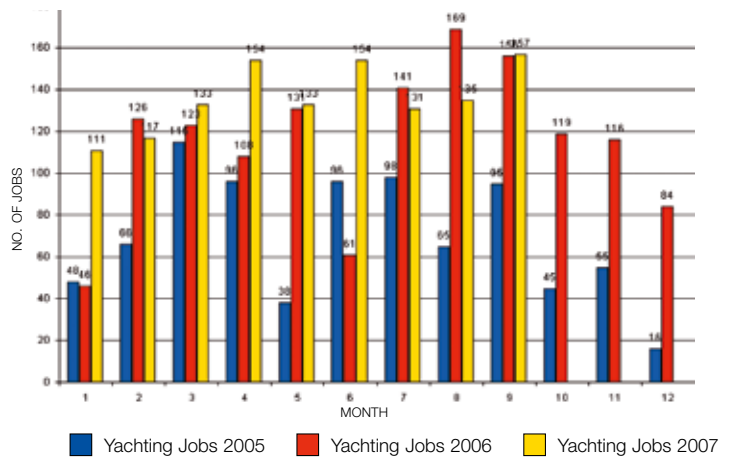
Cally Logsdon, UKSA's Careers Manager, has increased her team this year to bring an even better careers service to students past and present. Emma Baggett, Helen Houston, Zoe Smith and Anna Hudston all work with Cally in the busy Cowes office while Lorenza Savini networks around European ports from her family's sailing yacht, Dark Horse.

VIDEO CONFERENCING - THE LUXURY YACHT GROUP

American crew agents, 'The Luxury Yacht Group' flew over from Fort Lauderdale in September to install video conferencing facilities at UKSA. The state of the art facility enables Captains in Fort Lauderdale to interview students while they are studying at UKSA. It will provide even more opportunities for our students, especially those wanting to find work in the states.

Graph showing number of yachting vacancies advertised on UKSA's careers website YachtCareers.com 2005 - 2007

Total: for 9 months of the year -
1061 jobs in 2006 V 1225 jobs in 2007 = 15% rise



PRINCESS ROYAL VISITS UKSA TO LAUNCH FOUNDATION DEGREES

UKSA's Patron The Princess Royal visited UKSA in June 2007 to officially launch the new Foundation Degree which runs alongside UKSA's yachting cadetship. The Princess met representatives from Falmouth Marine School and the University of Plymouth as well as Ben Wilkinson, the first student to enrol on the course. The Princess also spent time touring UKSA, viewing the fleet and shore side facilities as well as meeting some of UKSA's charity partners.



HRH THE PRINCESS ROYAL

HEADLINE NEWS

The UK's media were captivated this summer by UKSA's cadetship and foundation degree designed to prepare students for a career in superyachting. Articles in the Telegraph, Times, Guardian and Express generated an interest in our industry from a wider audience including Chris Evans who hosts a drive time radio show on BBC Radio 2. UKSA's Chief Executive Jon Ely was invited to go on the show and talk about the opportunities in the yachting industry, communicating the unique career opportunities yachting offers to an audience of millions.



CHRIS EVANS

WHERE ARE THEY NOW?

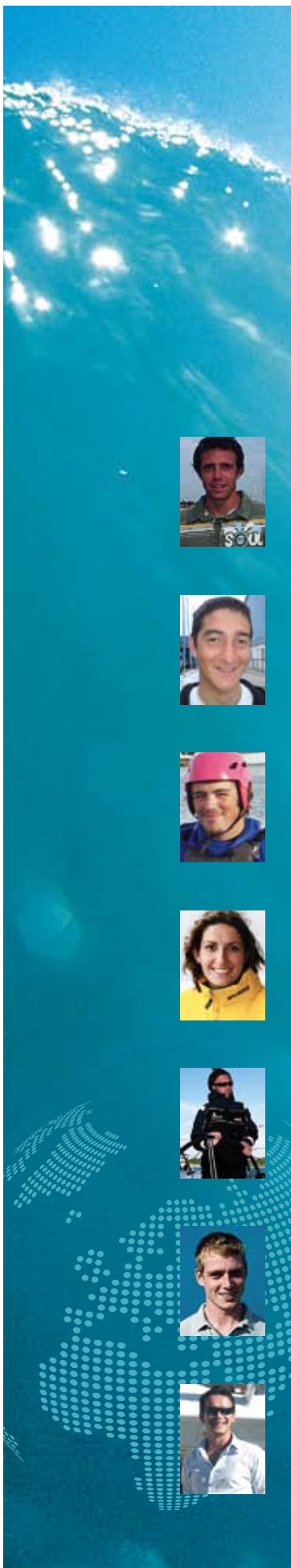
COURSE INFORMATION & GUIDANCE
+44 (0)1983 203034

RECEPTION
+44 (0)1983 294941

E-MAIL
info@uksa.org

WEB
www.uksa.org

UKSA - THE MARITIME ACADEMY
West Cowes, Isle of Wight, PO31 7PQ



"I HAD A FANTASTIC TIME DURING MY TRAINING AT UKSA. IT WAS GREAT FUN, BUT ALSO GAVE ME A GOOD UNDERSTANDING OF THE INDUSTRY AND AN IDEA OF WHERE I WANTED TO GO WITHIN THE SAILING WORLD. TO HAVE SUCH GOOD FACILITIES AND INSTRUCTORS ON HAND TO HELP AND ADVISE WAS A REAL HEAD START. I WOULD RECOMMEND IT TO ANYONE WISHING TO GET ON THE YACHTING OR WATERSPORTS CAREER PATH."

Jonny Malbon



Will Satterly – Professional Instructor Training

Will came to UKSA in after receiving financial support from The Princes's Trust. He completed a PIT course and was then asked to stay on and work at UKSA. He has taught in both the UK and Australia and will soon be flying out to Egypt to teach at UKSA's new base in Dahab.



Rahim Kheraj – Professional Instructor Training

Rahim first visited UKSA with his school and took part in a wide range of watersports. Inspired by those visits, Rahim chose to return to the Academy after completing his A Levels to train as a watersports instructor. Rahim hopes to work for one of the large overseas watersports employers after graduating in December.



Martin Dalby – Gipsy Moth IV voyage participant

Martin received a Chichester Scholarship to do a watersports training course at UKSA following his trip on Gipsy Moth IV. Martin is now back up in Scarborough where he has continued to train and get his kayaking coach 2 and is now working towards his open canoe 2 star.



Dee Caffari – Professional Crew and Skipper Training

Dee was a primary school teacher before embarking on a career in yachting. Dee completed both watersports and yacht training at UKSA before going on to become the first female to sail solo around the world against the prevailing wind and tides. Dee is currently preparing to take part in the Vendee Globe, one of the world's toughest yacht races.



Jonny Malbon – Professional Crew and Skipper Training

After graduating from UKSA, Jonny worked on a number of exciting racing projects including managing Ellen MacArthur's Kingfisher for a couple of years and being bowman on Peter Harrison's 115ft ketch Sojana. Jonny is now skipper of the Artemis Ocean Racing Team and preparing to compete in the 2008 Vendee Globe.



John Walker – Yachting Cadetship

John has joined a 62m motor yacht called Lady Christina. He will be spending the winter in Le Cap d'Ail and the summer cruising the East Coast of the States.



Richard Hallam – Ocean Graduate

Richard has joined a 64m Feadship motor yacht based the Mediterranean called Lady Marina. His role involves general maintenance, varnishing, watch keeping, tender driving and bridge watching. He is also the yacht's first aid administrator and dive instructor.